



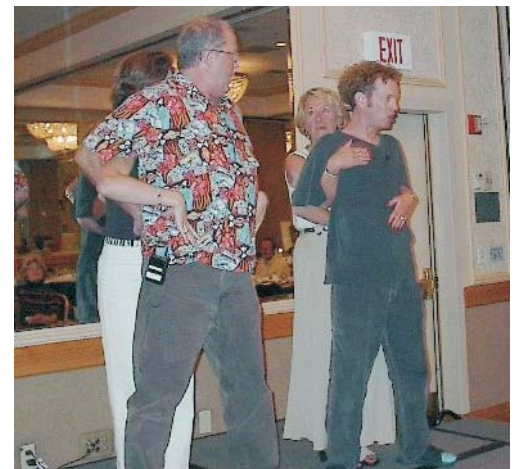
From the President's Desk

were there in support of your WCR Chapter and to get to know you. Each and every Vendor is hoping that because of their support for your WCR chapter that you will put them on a list of people for you and your clients to choose from the next time you need a loan, title work, an inspection, advertising, closing gift, have legal or insurance need or a gift for any occasion. It is my sincere hope that all of you will help to support their businesses. Their support is very much needed and appreciated to keep your chapter strong. Thank you, thank you, thank you.

Business Fair

What a good time we had at the Business Fair. Carter Buschardt had us all laughing for about an hour. Many of us didn't know he used to do Improv for a living. He certainly hasn't lost his touch. It was just the two of them, except for Kristi Soligo, Ruth Filger and great audience participation. Kristi and Ruth were great. If you missed the event, you missed a lot of laughter. Final figures are not in yet, but it was a huge success. Thanks to our hard working Ways and Means committee. Thank you and way to go to all of you!

I would also like to thank the many Vendors who were Sponsored this important fund raiser. We had a great mix for you to choose from and I hope you took note of who was there. They



"Out On A Limb" team with Kristi Soligo and Ruth Filger

A Regular Meeting Again

It seems like it has been forever. Our next meeting will be October 2 at Finnegan's in NKC at 11:30am. Steve Snook, Prudential Snook REALTORS and Debbie Strange from KCRAR will be there with very important information regarding Professional Standards. "Things to Know". This is a must attend meeting and we should be finished at our usual time.



KC Northland Chapter Members

October

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Kansas City Northland Chapter Officers

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Barbara Snyder, Treasurer,
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Anita Skehen, anitarealtor@realtor.com

Election And Bylaws Approval

We will also be electing our new slate of Officers for 2004 at this meeting. That's an **important** reason for all of our members to come. We also have a new set of Bylaws for your approval. They will be in this newsletter so please take a moment to look them over before hand. Election of new officers and approval of by-laws will be need to be completed at this meeting. Our new pins will be available for you to pick up for those of you who have not received them yet. Please plan to attend and bring a friend with you.

See you on the 2nd.



2003 Chapter President

Our Next Regular Meeting

Will be at 11:30am, October 2nd at Finnegan's Hall in North Kansas City. Steve Snook, Professional Standards Chair, and Debbie Strange from the Kansas City Regional Association of REALTORS® will present the program on Professional Standards.

Thanks to our sponsors

Kansas City Northland WCR would like to take this opportunity once again to thank our sponsors.

Our sponsors are a large part of our success. They are involved in the various committees and provide monetary support for our chapter which makes all of this possible.

Thanks again to: Wells Fargo Home Mortgage and Old Republic Title for sponsoring our October meeting.

Additional sponsors are still needed for our regular chapter meetings. Please contact Michael Rush (mikerush@reeceandnichols.com) for information.

News Flash - Elections are over at MAR

Steve Snook will be the new 2004 MAR Treasurer. Congratulations Steve!



Steve Snook elected 2004 MAR Treasurer
(Jim Gamble, Right)

Communications Committee

Communications

Anita Skehen, anitarealtor@realtor.com

Newsletter Editor

Jeff Williamson, jeff@ontopdesigns.com

Website

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Marketing

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Letter from the President

Yvonne Parker, yvonne@yvonneparker.com

Articles and ad copies must be submitted by the 15th of each month and will be scheduled for the following issue, space permitting.

The Newsline is a monthly publication written and produced by the Kansas City Northland Chapter of CR for the use of its current and future members.

Guest writers always welcome

Submit ideas and articles to:

jeff@ontopdesigns.com



Calendar of Events

Kansas City Northland Chapter WCR

Evening Board 10:15AM - 11:15AM

General Meetings 11:30AM - 1:30PM

All general and evening Board Meetings to be held at Finnigan's Hall unless otherwise noted.

Evening Board will meet at 10:15 am the months of general Meetings.

NO evening Board meeting the months of Special & or Joint meetings unless notified.

October 2, 2003

Professional Standard Meeting

November 13, 2003

Motivational Speaker, TBA

December 4, 2003

Officer Installation

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yvonneparker.com

Direct ad copy and billing inquiries to:
Jeff Williamson, On Top Designs,
816-453-2136.

For information on WCR, how to
become a member, or to change your
address contact:

Carole Harris, treeladyc@yahoo.com
or visit our new website at:
www.kcnorthlandwcr.org.

Members in the News

If you have any items of interest that
need to be posted on this page, please
email them to Jeff Williamson -
jeff@ontopdesigns.com.

If you know of a member that would be
cheered by a nice note card from the
Chapter, please contact Caroyl Kelly,
The Inspection Company, at 746-0003.

Welcome New Members

We had new folks join our Northland
Chapter in August! Be sure to seek
them out and welcome them.

Hallmark Dave
Farley State Bank

Brian Boedeker
Centralized Showing Service

Vision

To be the premier organization for
individual achievement in real estate.

Mission

A community of real estate
professionals creating career
opportunities, promoting success
strategies and inspiring leader-
ship and individual achievement.

Win a FREE lunch!

The membership committee has a new
idea. We are trying to increase our
numbers so we decided that since people
love “free stuff” that was the way to go.

So here is our deal: in conjunction with
Carol Norman from the *Suburban North
Magazine* who has graciously offered to
donate the cost, we will award a FREE
LUNCH at the next meeting for the
member who brings the MOST GUESTS
to a general meeting.



We are calling the award,
The Silver Fork Award and
the winner will receive a
certificate for a FREE
lunch and be allowed to
keep the “Traveling Silver
Fork” for one month.

So, since everyone likes to eat for free,
and everyone wants to help our chapter
grow, call all your friends and associates,
invite them for lunch and it’s a win - win
deal!

Congratulations Nominees!

Chair for the nominating committee,
Marcia Cull, announced the following
officer candidates for 2004 at the
September Business Fair.

President—Michael Rush
Reece & Nichols, Parkville

Pres-elect—Carole Harris
Reece & Nichols, Kearney

V.P. of Membership—Jana Orem
Prudential Carter-Duffy

Secretary—Lyn Cheek
Re/Max of Kansas City/Liberty

Treasurer—Barbara Snyder
Re/Max of Kansas City/Liberty

You will be voting on these candidates at
the October meeting. **PLEASE BE IN
ATTENDANCE—OUR CHAPTER
DEPENDS ON YOU!** If you are
interested in running for an office...you
should notify Marcia Cull at
816-746-7371.

October General Meeting Program

Professional Standards - Things to Know

Presented by: Steve Snook & Debbie Strange
Date: October 2nd, 11:30 – 1:00
Place: Finnigan’s Hall in NKC

See page 6 for registration form or
register online at:

www.kcnorthlandwcr.org/forms/

Steve Snook, Professional Standards
Chair, and Debbie Strange from the
Kansas City Regional Association of
REALTORS will present the program
on Professional Standards - Things to
Know.



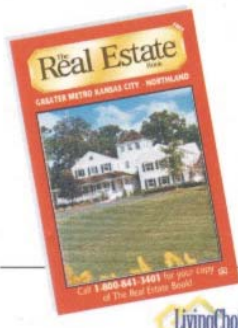
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Linda Cone
CRP, GRI, LTG, ABR, CSP, RRC

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Want to help your Chapter AND get some advertising in for referrals?

Call Jeff Williamson at (816) 453-2136
to get information on how to place an ad in the Newslines!

R.S.V.P.

R.S.V.P.

FAX FORM

FAX FORM

“Professional Standards - Things to Know”

General Meeting Program

R.S.V.P.

R.S.V.P.

Thursday, October 2, 11:30 – 1:00

Finnigan’s Hall, North Kansas City

The cost is \$13.00 plus \$1.00 for the 50/50 drawing.

Reservation Policy: If you make a reservation and do not cancel by the reservation deadline date (which is the Monday prior to the meeting) you will be billed for the entire amount. Guests may visit the Kansas City Northland WCR luncheon meeting three times, then choose whether or not to become a member.

IT IS IMPERATIVE YOU RSVP BY THE MONDAY PRIOR TO THE MEETING!!!!

Date: _____

FAX to: Gina Presko, Farmers Insurance, 816-436-1718

Name: _____

Company: _____

Phone: _____

Number of people to attend: _____

(If any additional guests, please write in their names below.)

Additional Guests: _____