

up coming Events

June 3, 2004
Governing Board Meeting
10:30-11:15
Finnigan's Hall -NKC

June 3, 2004
General Membership Meeting
11:30-1:00
Finnigan's Hall-NKC
Guest Speaker-TBD

July 15-17, 2004
WCR Regional Meeting
Overland Park

Wacky Golf
TBD

September 2, 2004
Treasure Island
Paradise and More in 2004
2004 Business Fair

women's council Mission

*We are a community of
realestate professionals
creating business
opportunities, developing
skills for the future and
achieving our individual
potential for success.*



Batter up, I Don't Mean Pancakes!

It's hard not to be proud of the leaders who are currently part of our chapter. We have state officers, NAR coordinators, MLS presidents and quite a number of state/local board directors and committee persons. Who will be our next leaders?



At the Washington DC mid-year WCR/NAR meetings we had at least 6 members of our chapter working hard for our chapter and for our local board. How does such a small chapter groom such a large number of super charged leaders?

Each of these leaders stepped up to the plate, scared and nervous that they just might break something. Each person faced the challenges of their position and gave it their all. No one laughed or scorned them as they took on their duties with pride. They, like you were lifted up and supported in the fashion only WCR can provide. It's time to step up and ask to be a leader in our organization!

With leadership comes exposure, networking opportunities, enhanced business growth and places you in a position to help create a better chapter. Some will say it costs. I will tell you it pays! After serving only a half a year as your president I can truly say this is one of the best groups of working professionals I've ever had the pleasure to serve. Ours is a group that only wants to see you excel and helps to bring your best talents to the surface.

If you wish to be a future leader or just want to make a difference in some small way, contact Yvonne Parker 587-4411 and put forth your name as a candidate for 2005 office. Remember, if you get a call from the nominating committee someone sees in you the potential for greatness. Don't sit in the dug out and just cheer the team on;



Step into the batters box, grip it and rip it!

Mike Rush
President



LEADERSHIP IN WCR

Leadership is not something you are born with it is a position of worth that comes with learning, serving and a willingness to assist others.

I am asking myself what have been the benefits to me in serving in a leadership role at local, state and national levels, these thoughts come to mind

I had just joined WCR in 1984 when I was asked to be Secretary of the local Chapter. We were a small group and had little recognition at the state or national level but the education and leadership training caught my attention and with mentors from around the state I grew with the Chapter.

The friendships you make across the state or nation are priceless and then when they remember you with referrals, the money is an added bonus.

I can walk into a room of Realtors and someone recognizes me for serving WCR in a leadership role. The greatest satisfaction is having been a part of the Kansas City Northland Chapter for twenty years and watching the growth. In WCR you are never alone for there is always someone assisting you up the ladder of responsibility and if you reach down and help someone up to gain confidence in him or herself you are a leader. When asked to serve or better yet volunteer on a Committee or as an officer, the rewards are great. When you work for the good of the membership and the WCR organization rather than for personal satisfaction, you are truly a leader.

President

Mike Rush

Reece and Nichols
816-587-4411
mikerush@reeceandnichols.com

President-elect

Carole Harris

Reece and Nichols
816-628-6611
tree.ladyc@yahoo.com

VP, Membership

Jana Orem

PrudentialCarterDuffey
816-436-3600
janaorem@realtor.com

Secretary

Lyn Cheek

RE/MAX of Kansas City
816-407-5073
lcheek@kcremax.net

Treasurer

Barbara Snyder

RE/MAX of Kansas City
816-587-2323
barbarasnyder@remax.net

Past President

Yvonne Parker

Reece and Nichols Realtors
816-587-4411

Rue Lovett

Reece-Nichols Kearney

The Value of Membership

Being in real estate for nearly 20 years, the question of how to stay motivated and productive is asked a lot.

After 10 years in the business, I was tired, bored and generally disillusioned with the whole process. I was treating a profession like a job. Women's Council of Realtors was the eye opener for me. It provided me the mentoring and education that is so needed today to compete. Enlightening programs and a solid support system that made me feel I could succeed, and helped me to realize there was more to real estate than being a Chauffeur.

Today, technology is far superior than what most organizations have to offer. Women's Council is always on the cutting edge of all new ideas and certainly ahead of the pack when it comes to knowing what is on the horizon where the political scene is involved. They taught me to be ahead of what is in store for our profession. To be active not re-active. It is easier to expect change when you have the time to adjust to it before it hits. There is a time when being in charge of your own destiny may become important to you as a business professional. Women's Council of Realtors will help you do just that. Women's Council of Realtors the confidence builder.

Marcha Tietjen

2004 State Governor

A final thought:

Every passing day is one that is gone forever. Make sure it is one in which you have done something for others, especially those who cannot do for themselves.

WCR – Your Opportunity for Personal Growth!



Looks like we'd better get busy...there are no new names to place in this

Who do you know that needs to be added to this list of new members???? Put your thinking caps on...next month would be a

great time to bring them as a guest!



If you've joined WCR or are thinking about joining because you've heard it's a great place to learn and increase your business, that's just partially right. Your business and knowledge will grow, but it will be due to *your* actions, not just the actions of WCR.

You've heard the old phrase, "Birds of a feather, flock together"; it couldn't be truer when it comes to WCR! You will find yourself presented with opportunities that stretch your comfort zone. These opportunities are what will help you and your business grow, but only if you choose to take them! Sometimes it will require you to take the initiative. If you listen at our meetings, read our newsletter and *talk* with our current leadership, you will always hear of an opportunity to get involved. It's up to you to find that opportunity. Occasionally, you may be asked, but don't just sit there and wait for that to happen. Take the initiative! You ask first!

I'll always remember when I first joined WCR. Everyone looked like they were having such a good time. I asked where they could use some help and I was asked to chair the Program Committee. I was excited about this because I knew it would require me to talk with people I didn't know (potential new folks to be added to my real estate contact list!). As chair, one of my responsibilities was to introduce the speaker. I was pretty surprised when my first meeting came and it was time for the introduction. Everything was written down for me so all I needed to do was read it. I stood in front of around 120 people and froze. I had never spoken in front of a large group of people! I got through it and after the meeting everyone was saying, "Good Job! Great Meeting!" Wow! I thought I was less than ok and people were praising me! That's what WCR is all about. Giving people opportunities and encouraging them. You won't find criticism here, but instead encouragement & praise.

Step up and accept the opportunity. Don't wait for someone to ask you! I promise the more you get involved, the more you will appreciate the benefits of this organization. Remember, this is a volunteer organization. We need your help and you need ours. Together we will make a difference!

Sandy Maag, CRB, GRI, LTG
Reece-Nichols

How has WCR helped me develop leadership skills?

Wow, what a question for an answer that is only supposed to be a paragraph - I could write a short novel!!!

The short answer is this...

WCR has put me in touch with so many **QUALITY** individuals that take their business seriously. It doesn't matter at what level you are producing, it is just learning the basics and following through with them. It is putting you in touch with other people who are like you - having the desire to learn above and beyond the normal every day life of real estate. I met my Accountability coach, Joeann Fossland, through WCR and had her for over 3 years. Many of the affiliates that I use today I met through WCR. The fact that it is easier to co-op with a WCR member in itself gave me confidence to do what I do every day. I was able to learn of conventions, speakers, mentors, educational opportunities and so much more. . WCR has given me the confidence to do what I do today. We are the leadership arm of the National Association of Realtors. I cannot say enough about this fabulous organization.

Kristi Soligo
Reece-Nichols

Let these sponsors know how much you appreciate them!!!

Quitmeier Martching
Lawfirm

Treasure Island

Paradise and More in 2004!

2004 Business Fair

When: September 2nd

Where: Airport Mariott

Great food and prizes!

Will you be able to find the treasure?

Booths still available
\$150 Members
\$200 Non-Members

Tickets on sale soon